



MFP Technology Services Partners with Lenovo Data Center Group to Extend Life of Data Center Hardware

New comprehensive life cycle management of Lenovo Data Center Group products will optimize underutilized assets for circular economy efforts

June 23, 2020 - SHELTON, CT – Today, MFP Technology Services announced its collaboration with Lenovo Data Center Group (DCG) for the implementation of a comprehensive product life cycle management system. This effort will make available to customers, a select set of new and refurbished Lenovo equipment through MFP.

As part of this partnership, MFP Technology Services will work with the Lenovo Value Recovery (LVR) team to support the external sales of excess, surplus, end-of-life and withdrawn-from-marketing products. This approach will benefit Lenovo channel partners and customers that are looking for a cost-effective way to procure original manufactured parts to expand or replace their current platforms.

“The partnership between Lenovo and MFP is an integral part of the formation of our LVR organization,” said Renee Ure, Vice President, Global Supply Chain for Lenovo Data Center Group. “It is an important step toward Lenovo’s overall circular economy efforts geared toward asset reutilization. We are creating an overall strategy to optimize the use of our products throughout the lifecycle, while providing our clients with a comprehensive technology continuity program for when the need arises to increase the capability of legacy systems. We are thrilled to be partnering with MFP on this program.”

In addition to becoming the primary resale engine for Lenovo’s DCG excess, surplus, end of life and withdrawn from marketing products, MFP will provide a number of services including system capabilities, warehousing, technical services and inventory management.

“We are excited to be entering into a new strategic partnership with Lenovo DCG, a leading technology company in the data center space,” added Steve Nickel, President, MFP Technology Services. “Over the course of our history we have focused almost exclusively on System x and ThinkSystems; we have a long-term loyalty for the brand and have developed, over many years, a deep specialization managing excess, surplus, end of life and withdrawn from marketing data center products. This exciting partnership allows us to support Lenovo’s DCG sales team and become the primary channel of these products for Lenovo Distributors, Resellers, Maintenance Companies, Systems Integrators and Value Add Resellers, providing access to parts, options and systems when the need arises.”

By collaborating with Lenovo, MFP will ensure a more sustainable life cycle and seamless redistribution of underutilized and idle Lenovo products and equipment for the greatest optimization of investments across Lenovo’s DCG business.

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About MFP Technology Services

MFP Technology Services offers information technology hardware products and solutions. The company specializes in intel-based servers from parts and options to high end – configured to order –Servers, Blades, Flex, Tape products and Storage. MFP offers services ranging from purchasing new, excess, surplus and pre-owned equipment, to commercializing high quality hardware products including new, factory certified, refurbished and fully reconditioned systems, on a global basis. The company was founded in 1985 and is headquartered in Shelton, Connecticut.

To learn more, visit <https://www.mfptech.com/>

Press Contacts

MFP Technology Services

Edgar Delaflor: EDelaflor@MFPTech.com, +1-203-567-7576